



The UPS® Dealership Program

Your Invitation to Special Savings and Services



At every stage of the journey, the role of information rises to the top of the list of what's important to shoppers

In your competitive business, there's a razor's edge between profit and loss. The UPS Dealership Program may help provide just the advantage you need.

As an Ashley Express user, you'll gain access to UPS Solutions that can help streamline nearly every area of your operation – front office, finance, distribution and more.

The UPS Dealership Program gives you:

- Special shipping discounts off published rates up to 37% on Ground shipments, up to 48% on air shipments, and up to 52% on international packages.
- Easy-to-use software for shipping, tracking, and supply chain visibility.
- Access to innovative tools that support and enhance your eCommerce strategies.
- A customer support team to assist with implementation and problem resolution.
- Multiple billing options for ease of use, cost reconciliation and reporting.
- Single-point access to the world's largest global, integrated package delivery network

Start saving time and money, join today!

Contact your UPS representative or:
AshleyFurnitureProgram@ups.com

UPS® Dealership Program

Frequently Asked Questions



How do I join?

Contact your UPS account representative or email ashleyfurnitureprogram@ups.com to add your current UPS account number or have a new account number created. Be sure to include your account/business information as well as full contact information.

What are the featured benefits of the UPS Dealership Program?

Program participants enjoy shipping discounts off UPS published daily rates of up to 48% on air shipments, up to 37% on ground, and 52% international shipments. See the front of this flyer for additional benefits related to shipping, visibility software, billing options and dedicated customer support.

50% have
ABANDONED a cart due to
LENGTHY DELIVERY TIME
or no delivery date provided



Is there a fee to join?

There is no fee to join the program. We are pleased to extend this complimentary membership because of your affiliation with our valued customer, Ashley Furniture.

When is the program start date?

The UPS Dealership Program for Ashley Express customers is live! You are required to sign up through your UPS representative before benefits can be realized.

How much do I need to ship in order to qualify for discounts?

The program makes you eligible for discounts after your very first shipment! Really!

Will my discounts apply to all of my UPS shipments (or just Ashley Express moves)?

Yes! Participation in the program is managed directly between UPS and your business, which means that discounts will apply to all of the business you do with UPS!

Can I continue to use my existing UPS account number?

Absolutely. If you already have a UPS pricing agreement, you can work with your UPS representative to determine what is best for your business.

If I receive my new UPS account number prior to the pricing agreement start date, can I begin shipping and receive the pricing discounts?

You may begin shipping, however rate discounts will not start until the program pricing agreement is signed with your UPS Account Representative. Effective Date will be determined prior to the pricing agreement being implemented.

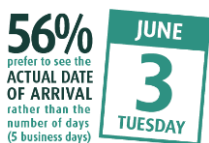
How will I be billed for my shipments with UPS?

You will be billed weekly beginning the first week after shipping or the date your new account is effective. Or, for companies with multiple accounts/ shipping locations, the headquarters office can receive one consolidated invoice for all locations on a Consolidated Payment Plan (CPP). Bills will be delivered by the method established, see <https://www.ups.com/billing> for more information

Who can I contact if I have additional questions?

For support and/or answers to your questions, contact your UPS representative, your Ashley representative, or AshleyFurnitureProgram@ups.com. Be sure to include your account/business information as well as full contact information.

Notify your Ashley Furniture Marketing Specialist with your UPS account number once you sign up for the program.





Ashley Express Users save on UPS® Shipping

Average Weekly Gross Revenue (PP, FC, TP and Commercial Returns)		UPS Next Day Air® Letter	UPS Next Day Air® Package	UPS 2nd Day Air® Letter	UPS 2nd Day Air® Package	UPS 3 Day Select® Package	UPS Ground® Commercial	UPS Ground Residential	UPS Worldwide Services International
From	To								
\$2,000	Or more	48%	48%	45%	45%	40%	23-37%	19-33%	40-52%
\$1,600	\$1,999	46%	46%	43%	43%	38%	22-26%	18-32%	38-50%
\$1,200	\$1,599	45%	45%	42%	42%	37%	21-35%	17-31%	37-49%
\$1,000	\$1,199	43%	43%	40%	40%	35%	20-34%	16-30%	35-47%
\$800	\$999	42%	42%	39%	39%	34%	19-33%	15-29%	34-46%
\$600	\$799	41%	41%	38%	38%	33%	18-32%	14-28%	33-45%
\$400	\$599	39%	39%	36%	36%	31%	17-31%	13-27%	31-43%
\$200	\$399	36%	36%	33%	33%	28%	16-30%	12-26%	28-40%
\$100	\$199	33%	33%	30%	30%	25%	15-29%	11-25%	25-37%
\$50	\$99	30%	30%	27%	27%	22%	14-28%	10-24%	22-34%
\$0.01	\$49	26%	26%	23%	23%	18%	13-27%	9-23%	18-30%

NOTE:

- To obtain the benefits of his program, eligible businesses must execute the formal pricing agreement with the assigned UPS representative. UPS is under no obligation to honor listed rates without a signed agreement.
- Discount levels and UPS Services subject to UPS Tariff/Terms and Conditions available on UPS.com.
 - https://www.ups.com/content/us/en/resources/ship/terms/service.html?srch_pos=4&srch_phr=tariff
- Applicable rates may vary depending on specific package characteristics
- UPS Worldwide Services include WW Express, WW Express Saver, & WW Expedited (Import and Export). Does not include UPS Standard Transborder service.